



CMN Managing With Care™

News Release

CMN Selected by Echelon as their Out-of-Country Assistance and Cost Containment Partner

Toronto, August 4, 2010 – CMN is pleased to announce that Echelon General Insurance has selected us as their new Out-of-Country Medical Assistance and Cost Containment partner. As part of this new relationship, CMN will provide first call emergency medical assistance for Echelon's travel insurance program, as well as access to CMN's preferred provider network.

"CMN is honoured to have been chosen by and working with such a trusted Canadian Travel insurance provider. Our service offering continues to be enhanced to provide top quality emergency medical assistance and cost containment to Echelon's clients wherever they may travel around the world. "CMN has been providing worldwide emergency medical services for over 10 years and now with the depth and breadth of Europ Assistance, our offering is even stronger within the Canadian marketplace ." says Peter Lozier, Executive Vice-President, CMN Inc.

"We are pleased to announce our selection of CMN Inc. as our new Out-of-Country Medical Assistance and Cost Containment partner. We believe that CMN's excellent customer service and world wide network will provide our travel insurance customers with quality assistance at the time they need it most." said Michael Rocchi - VP Niche Products Division of Echelon General Insurance Company

About CMN Inc.

CMN Inc. is recognized as the service leader in borderless healthcare management and cost containment.

Founded in 1995, CMN Inc., a Europ Assistance Company, is an international health management company that assists clients – including insurance companies and government entities, and their insured members – to successfully navigate the increasingly complex global healthcare system with economic ease.

Our medical case management, North American and international proprietary provider networks, customized services, and technology are all seamlessly interwoven to ensure patients receive the best-possible medical care and service, while reducing and managing our clients' risks and costs.

As a member of the Europ Assistance Group, the company that created the concept of Travel Assistance over 40 years ago, CMN is able to provide clients with access to an exceptional international network. With a presence on five continents, and a network consisting of over 7,000 acute care facilities and over 400,000 physicians and specialists offering assistance in over 130 countries, CMN is your most experienced and trusted partner for unrivalled access to the best medical care in the world.

About Echelon General Insurance

EGL operates in the property and casualty (P&C) insurance industry in Canada and, commencing in 2007, in the United States, primarily focusing on non-standard automobile insurance and other niche and specialty general insurance products. Founded in 1997 as an insurance and reinsurance broker and marketer, EGL has since developed its business to focus on underwriting opportunities not served by many of the larger, standard insurers. EGL operates through two Strategic Business Units (SBUs) in Canada, the Personal Lines division and the Niche Products division. The Personal Lines division was created in 2006 to transition the Automobile division into a multi-product, multi-line SBU. Currently, the Personal Lines division continues to focus on the underwriting of non-standard automobile insurance and motorcycle business but has expanded into other non-standard products and specialty lines of business. Through its Niche Products division, EGL designs and underwrites specialized non-auto insurance programs, such as higher premium property, primary and excess liability, legal expense and accident and health insurance for a variety of businesses and consumers and extended warranty coverage for homes and consumer products."

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